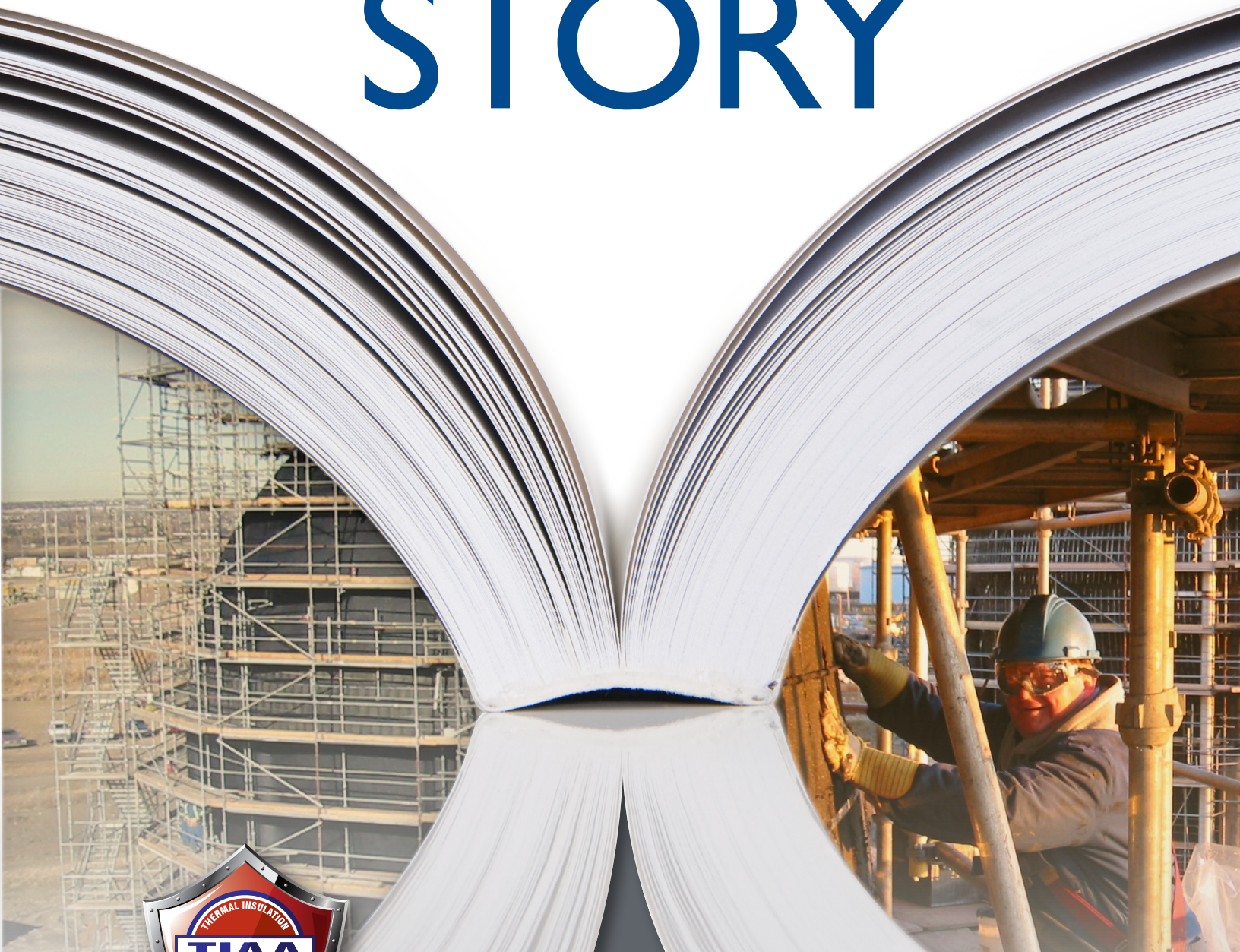


# SHARING THE STORY



2013 TIAA ANNUAL REPORT

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## MISSION STATEMENT

TIAA's mission is to improve and elevate the technical and general knowledge of the mechanical insulation industry in Alberta, promoting excellence in manufacture, application and installation of all insulation products and materials, with just and honorable practice in the conduct of business.

## OBJECTIVES:

1. To promote the consideration and discussion of all matters affecting the insulation industry.
2. To promote cooperation amongst the members on all matters affecting the insulation industry.
3. To interact with and provide facilities for any public or private bodies in matters affecting the insulation industry.
4. To improve and elevate the technical and general knowledge of persons engaged in the insulation industry.
5. To promote excellence in the manufacture, application and installation of all insulation products and materials, together with just and honorable practice in the conduct of business and to suppress malpractice.
6. Thermal Insulation Association of Alberta shall be non-political and non-sectarian.

# SHARING THE MECHANICAL INSULATION STORY

## THE YEAR IN REVIEW

In 2013, as many of you know, TIAA Manager Erika Rauser, went on maternity leave after having her beautiful baby girl, Skye in October. Connie Pruden has taken over as Manager since then.

TIAA hired a Marketing Representative, Paul Blinzer, to attend industry tradeshows and events.

A summary of his activities on behalf of TIAA is listed in his marketing report.

We would like to welcome aboard to the following new members who have joined the TIAA fold since the 2013 Annual General Meeting:

- Advanced Panel Products
- AW-NRG Insulation Services
- Enertech Specialty Contracting
- Insulmax Construction Services

Our members have been given ample opportunity to get together throughout the year, as TIAA continues to partially subsidize industry social gatherings – the North Chapter BBQ in September, the semi-annual meeting in late November, the North Chapter ski trip in mid-March, the South Chapter spring fling event in March, the chapter lunches in February, April and December, and of course, the Annual General Meeting and dinner, followed by the annual golf tournament.

In order to continue with partial subsidy of the TIAA events noted above and hiring the marketing representative to increase awareness of the insulation trade, the Board of Directors, with majority of membership in agreement, have decided to raise the Industry Funds back to the original .15c per man-hour. This became effective as of May 4, 2014.

TIAA also continues to offer member profiles in the quarterly newsletter. If you would like to see your organization profiled in an upcoming issue of InsulationQuarterly, please contact the TIAA office.

Thanks to all our members for their continued support and involvement with TIAA, as we work together towards a happily ever after.



## 2014 ANNUAL GENERAL MEETING

RED DEER LODGE • RED DEER, ALBERTA

Thursday, May 22, 2014 • 4:00 PM

## AGENDA

1. Call to Order, Proxies Announced and Confirmation of Quorum
2. Motion to Accept the Agenda
3. Approval of the Minutes of the 2013 Annual General Meeting
4. Committee Reports
  - Labour
  - Apprenticeship
  - Marketing
  - Social
  - AEEA Representative
  - TIAC Report
5. Treasurer's Report
  - Financial Statements and Auditors Report
  - Appointment of an Auditor for the 2014 Year
6. Other Business
7. Adjournment



# 2013 ANNUAL GENERAL MEETING MINUTES

RED DEER LODGE • RED DEER, ALBERTA

Thursday, May 23, 2013 • 4:00 pm

## In attendance:

Adler Insulation (2005) Ltd	Curtis Schoepp, Paul Eikeland
ALBRICO KAEFER Services	Mark Fischer, Bruce MacDonald, Eric Ludwig, Adrian van de Mosselaar
All Therm Services Inc.	Chris Ishkanian
ArmaceLL LLC	Mark Sylvester
Aspen Aerogels	Brent Plume
Book Insulations Ltd.	Pat Pearson
Brock White Canada Company	John Kerr, Geoff Harrison, Mike Schouten, David Reburn
Cornerstone Industrial Ltd.	Joe Brickner, Darren Cunningham
Crossroads C & I Distributors Inc.	Murray Wedhorn, Troy Devison, Adam Miller, Paul Blondal
Fuller Austin Inc.	Ron Richards
Hallbook Enterprises Ltd.	Travis Book
Ideal Products of Canada Ltd.	James Low, Jeff Pasay
NAIT Insulation Program	Paul Blinzer, Chantel Smith
Northern Industrial Insulation Contractors	Kevin Botha
Nu-West Construction Products Inc.	Glen Belyea, Keith Belyea, John Conti
Parker Kaefer Western Ltd.	Ray Brown
Reflex Manufacturing Ltd.	Jason Meikle
SPI/Burnaby Insulation	Emilio Suarez, Guy Mondor
Tempro Tec Inc.	Gerald Hodder
Thomas Insulation Inc.	Laurie Peloquin
Vertex Resource Group Ltd.	Jeff Collins, Marcel Prefontaine, Phil Bryant
Westerra Insulation Inc.	Dan Gagne
Associations Plus Inc.	Spryng Kubicek, Connie Pruden
Guest: Insulmax	Mike Noel

## Members absent:

Aecon Industrial Western Inc.  
 Alberta Insulation Sup & Services Ltd.  
 Altair Contracting ULC  
 Amity Insulation Group Inc.  
 C.J. Metal Erectors Ltd.  
 Connelly Industrial Insulation Services  
 Dewar Western Inc.  
 Firwin  
 HADROB Contracting Ltd.  
 IHC Fabrication  
 Industrial Insulation GRoup, LLC  
 Insul Covers Inc.  
 Inter City Insulation Ltd.  
 ITW Insulation Systems Canada  
 Kandrea Insulation (1995) Ltd.  
 Manson Insulation Products Ltd.  
 Matkovic Insulation & Maintenance  
 Maverick Insulation & Maintenance  
 Park Derochie Inc.  
 Price Manufacturing Corp.  
 Pro Insul Limited  
 Pro-tech Insulation  
 R&M Insulation Ltd.  
 Roxul Insulation  
 Safway Services Canada Inc.  
 SAIT Polytechnic  
 Silverline Insulation 2005 Ltd.  
 Sol Thermal Consulting Inc.  
 Thermal Systems KWC Insulation Ltd.  
 Total – R Inc.  
 Tri Western Insulation Ltd.  
 Westcal Insulation Ltd.  
 Westcor Services Limited  
 Western Viking Supply Inc.  
 Westgate Insulation (1993) Ltd.

## 1. Call to Order, Proxies Announced and Confirmation of Quorum

Quorum was verified by Spryng Kubicek. Mark Trevors called the meeting to order at 4:08 pm.

## 2. Motion to Accept the Agenda

Moved by Ray Brown that the agenda be approved as circulated

Seconded by Guy Mondor

Carried.

## 4. Approval of the Minutes of the 2012 Annual General Meeting

Moved by Glen Belyea that the minutes of May 24, 2012 be approved as circulated

Seconded by Curtis Schoepp

Carried

## 5. Committee Reports

- Labour
- Apprenticeship
- Social
- AEEA Representative
- TIAC

## 6. Treasurer's Report

- Financial Statements and Auditors Report

Moved by Mike Schouten that the year-end reviewed financial statements as at December 31, 2012 be accepted as presented

Seconded by Ray Brown

Carried.

- Appointment of an Auditor for the 2013 Year

Moved by Glen Belyea that Gryzko Harper Bouw be appointed as the auditing firm for the 2013 fiscal year

Seconded by Mike Schouten

Carried.

## 7. Other Business

No other business was brought forward.

## 8. Presentation from Walter Keating, Present of TIAC

Walter touched on the following:

- TIAC is looking to increase awareness within the model National Energy Building Code
- Working with industry partnerships NIA, Inter Heat & Frost workers so they can work on the industry as a whole, not just a segment at a time
- Lobbying and marketing expenses are increasing; industry support is necessary
- 51st conference is August 16-20, 2013 in Thunder Bay, Ontario

Moved by M. Schouten that the meeting be adjourned

Seconded by G. Mondor

Carried.

Meeting adjourned at 4:50 pm.

# THANK YOU TO THE 2013 – 2014 BOARD

## TIAA Northern Chapter

President - Pat Pearson

Past President - Mark Trevors

Vice President - Dan Gagne

Director - Ron Richards

Director - Eric Ludwig

## TIAA Southern Chapter

President (Provincial) - Murray Wedhorn

Vice President - Wheeler Boys

Treasurer - Laurie Peloquin

Director - John Conti

## Committees

Labour Relations	Pat Pearson
Skills Committee	Geoff Harrison
Occupational Health & Safety	Ron Conroy
TIAC Contractor's Representative	Mark Trevors
Social	North - Jason Meikle South - Murray Wedhorn

## COMMITTEE REPORTS

# MARKETING

### Careers - The Next Generation, RAP Awards Dinner

TIAA's marketing rep, Paul Blinzer was able to attend this event on behalf of TIAA at the Fantasyland Hotel on November 15, 2013, where students from across the province were recognized for hard work and dedication in learning a trade while attending school. There were students representing almost every trade and the councillors who helped them along the way. Unfortunately, there wasn't an award winner in the Insulator Trade this year, however there were participants in our trade in the RAP Program. This is a great way to bring new, young people into the insulation trade. TIAA also sponsored this program at the Gold Level.

### AEEA Conference

The AEEA Conference in Calgary on January 29th was a great opportunity to meet with people who are interested in helping the environment by saving energy. There were many speakers presenting their ideas and initiatives on how to save energy and improve the state of the environment. Paul Blinzer gave a presentation on the Importance of Mechanical Insulation and the application of the 3E Plus Program. TIAA also provided sponsorship for this event at the Silver level.

### NAIT Career Fair - January 21, 2014 - Edmonton, Alberta

The NAIT Career Fair was a great opportunity to meet with many of the technology students at NAIT and raise the awareness of our trade. The students were interested in the applications of Mechanical Insulation and the effect it has on the systems in buildings and on plant sites. Although not too many were looking to apply insulation, there were some Mechanical Engineering Technology students looking to explore careers as estimators or designers in the Insulation Industry.

### Buildex Trade Show

The Buildex Trade Show was held at Northlands Expo Center in Edmonton, March 18 – 19, 2014. TIAA had a booth in the Association Row. This is an event where people, who predominantly do business in the commercial and residential markets come to get ideas to increase their perspective and solve problems they may have. Paul spoke to about 25 to 30 people who were interested in energy efficiency but did not previously understand the value of insulation.

Their backgrounds ranged from homeowners and office workers to commercial building owners, contractors, plant executives and government officials. Paul was able to discuss the benefits of insulation and handed out leaflets and company contact lists. It was a great opportunity for TIAA to be there and promote the industry. Hopefully, TIAA will be participating in the Buildex Trade Show in Calgary on November 5 and 6, 2014.



Paul Blinzer  
TIAA Marketing Rep

## SOCIAL

### North Chapter Events

#### Ski Trip – March 21 - 23, 2014

TIAA's Northern Chapter held its annual ski trip March 21 - 23, 2014 to Jasper, Alberta. Unfortunately, numbers were down to 34 people this year, a major drop from 64 in 2013 and approximately 50 in 2012. The trip this year became a self-drive option due to the reduced registrations for the bus which also reduced the opportunity to network. For future trips, we may propose two dates and pick the one that works for the most people, as well as possibly organize other activities for the non-skiers to choose from.

#### Future events:

The Golf Tournament has been scheduled for May 23, 2014 at the Riverbend in Red Deer.

The fall BBQ will take place the end of September as per the usual timeframe.

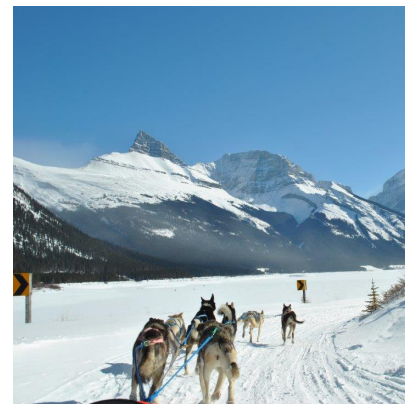
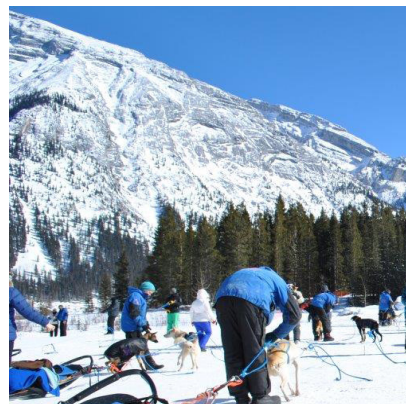
### South Chapter Events

#### Dog Sledding – March 1 - 2, 2014

The Southern Chapter spring fling became a dog sledding trip in Canmore. It was well attended and despite the cold weather, everyone had a good time.

#### Thanks to the following sponsors of the event:

- ITW - dog sledding photos
- Johns Manville - dinner wine
- Crossroads C&I - Sunday morning breakfast
- Manson Insulation Products - door prizes



## AEEA REPRESENTATIVE

The most interesting recent activity with the AEEA has been the initiative that has been started with us (TIAA), TIAC and the PITT Fund of Local 110. With these three organizations providing the funding, the AEEA has started to work on behalf of our industry with a view to promoting the benefits, both environmental and economic, of mechanical insulation. The following is a summary of the proposal that we have agreed to follow:

Over the course of 8 to 12 months, the AEEA will work closely with the mechanical insulation industry on the following initiatives:

- Engagement of oil and gas companies in a conversation about mechanical insulation. This will include:
- Gathering readily available information on the current state of mechanical insulation in oil and gas facilities in Alberta
- Completing an initial assessment of mechanical insulation practices
- Developing strategies for increasing mechanical insulation in oil and gas facilities including consideration of potential changes to company specifications, adoption of best practice procedures, and further assessments and communication of the current state of mechanical insulation in oil and gas facilities
- Considering the potential future role of government in the support of increased mechanical insulation in the oil and gas sector
- Engagement of Alberta Municipal Affairs to discuss opportunities to increase pipe insulation requirements in the Alberta Building Code
- Exploration of opportunities to better enable building inspectors in Edmonton and Calgary to enforce building code requirements related to pipe insulation

Depending on the results of this initial phase of work, a second phase will be designed for further advancement of the opportunities identified. This phased approach has the dual benefit of allowing strategies to evolve as more information is gathered and future funding decisions to be based on the results of the initial phase of work.

Eric Ludwig  
TIAA Director

# ATCC

**NTCCC Update:**

As the Prompt Payment Legislation (PPL) initiative has unfolded in Ontario, the strengths and weakness of the bill are slowly percolating to the surface. Unfortunately, Bill 69 died in committee with the government promising to look at how PPL could be combined with an update to the Ontario Lien Legislation. The NTCCC – Ontario group does not hold much hope that this will go anywhere and believes they will have to reintroduce a new bill as soon as the opportunity presents itself.

A weakness that was identified in the first approach was that the NTCCC-Ontario group had not been formalized into a legal entity. So, the NTCCC (national) is now looking into the development of provincial chapters. It was expressed that it may be helpful if they could provide a set of guidelines, bylaws, etc. that could be used in the formation of provincial chapters. It was also emphasised that NTCCC should not expect any funding to flow from provincial to national in the formation of provincial chapters.

**Member support:**

At the recent AGM of the Mechanical Contractors Association (MCA), after they reported on the ATCC initiatives, the MCA Alberta contractor and affiliate members expressed support for ATCC and PPL, and interest in how they can become involved. It was indicated that the ATCC will be providing a short, 2 page brief with speaking points that people will be able to use when they discuss prompt payment legislation with peers and government representatives. It was also indicated there will be opportunity for individual companies to make financial contributions to the ATCC.

**Fund Raising Challenge:**

The challenge was raised to all member organizations to find opportunities for your members to contribute individually. There is strong support for this initiative and it is a great way to show your members the positive work you are doing on their behalf.

**Eric Ludwig**  
TIAA Director

# APPRENTICESHIP - SAIT

CLASS	COURSE OFFERING FOR 2013/2014	CAPACITY	ENROLLED
1ST YEAR	January - February 2014	14	14
2ND YEAR	November - December 2013	14	8
	May - June 2014	14	12
3RD YEAR	September - October 2013	14	14
	March - April 2014	14	14

CLASS	COURSE OFFERING FOR 2014/2015	CAPACITY	ENROLLED
1ST YEAR	September - October 2014	14	
	March - April 2014	14	
2ND YEAR	November - December 2014	14	
3RD YEAR	January - February 2014	14	

We have now completed our first full Academic year with the new course delivery pattern change to 7, 7, 7 weeks of technical training for all 3 years of the Insulator apprenticeship.

SAIT would like to thank TIAA for the very generous upcoming donation to our Insulator training program. We are looking forward to utilizing the funds towards new tools in our lab space. This will give the students in our industry the proper exposure to the latest in technology and accuracy which they can take back to industry. Thank you TIAA, we look forward to showcasing the new tools when they arrive.

Anyone interested in visiting our training facility is encouraged to contact myself or SAIT.

Our continuing education department is also available to run courses for anyone interested in the Insulator program or for current members to complement their current training. Again please contact myself or SAIT.



**Brian Zinter**  
Academic Chair  
Ph: (403)-774-5258

## APPRENTICESHIP - NAIT

CLASS	COURSE OFFERING FOR 2013/2014	CAPACITY	ENROLLED
1ST YEAR	September 2 – October 18, 2014	24	24
	December 9, 2013 – February 7, 2014	24	24
	February 10 – March 28, 2014	24	22
	May 20 – July 4, 2014	24	24
2ND YEAR	October 21 – December 6, 2014	24	20
	December 9, 2013 – February 7, 2014	24	10
	March 31 – May 16, 2014	24	23
3RD YEAR	September 2 – October 18, 2014	24	24
	October 21 – December 6, 2014	24	24
	February 10 – March 28, 2014	24	24
	March 31 – May 16, 2014	24	24
	May 20 - July 4, 2014	24	23

We at NAIT have just started our last 2 classes of the year; 1st and 3rd year.

Registration for the 2014 – 2015 school year begins on May 16 contact 1-800-661-4077.

Update on usage of TIAA funds in collaboration with the NAIT insulator program will be building 5 more spiders for usage in the 2014-15 school year. We are anticipating the possibility of building 6 more for the 2015-2016 school term. Thank you TIAA.



## TIAC

The TIAC Board meeting took place in Victoria, B.C. on Saturday, May 3rd and Sunday May 4th. The meeting had all representatives from all Provinces with good participation from all. The budget to date was reviewed against the actual spent to date. TIAC can safely say that it is in the best financial position that it has probably ever been in for some time. Moving forward, we still need to focus on our spending against revenue and what events we can invest in that will assist the insulation industry across Canada.

For Alberta, TIAC has agreed to support TIAA with its commitment to the Alberta Energy Efficiency Alliance (AEEA) for 2014. Moving forward, AEEA has requested funds of \$ 30,000.00 for the next 8 to 12 months as outlined in their initiative proposal. The insulators union local #110 will but in \$ 15,000.00 from the PITT fund with the other \$ 15,000.00 coming from TIAA/TIAC. TIAC's commitment is for \$ 7,500.00 as requested from TIAA. Murray and I thanked TIAC for their support.

Presentation and review was done on the conference coming up in Victoria, British Columbia in September by Chris Ishkanian. Basically all is done with a few minor details to finish. Registration forms should be out shortly and can be done all on line through the TIAC web site. Chris and his group have worked hard in listening to what the membership have asked them to see in the next conference especially when it comes to contractors content. In saying that, the contractors need to mark on their calendars Sunday September 14th. There will be a special speaker George Hedley on his entrepreneurial experience who will join the contractors group all afternoon for "profit driven estimating & bidding strategies "and "improve and maximize field productivity".

This will also tie into our contractor's sectional meeting during this time.

The conferences coming up are as follows:

- 2014 VICTORIA, BC, SEPTEMBER 13TH – 16TH
- 2015 CHARLOTTETOWN, PEI, AUGUST 13TH – 19TH
- 2016 SASKATOON, SK, SEPTEMBER 16TH – 21ST
- 2017 TORONTO, ONTARIO, SEPTEMBER
- 2018 BANFF, ALBERTA – UNKNOWN DATE

The Technical Committee is working on where to put Aspen Aeogel into the TIAC standards as a new material item as requested by one of our members. Denis Beaudin is working on this and should have something done soon.

The Marketing Committee who is headed up by Shawn Ekert has developed a very good video for the industrial sector that hits on insulation, environment, heat loss and all of the benefits of using insulation. We are hoping to show this video at our TIAA semiannual in later May. This will be definitely shown at the TIAC conference in September.

Policies/Procedures and Bylaws was submitted by Dave Reburn in a complete breakdown and was reviewed in detailed by all. Final touches should bring this to a close in the next board meeting in September.

Mark Trevors  
TIAA Past President



# TIAA MEMBERSHIP - ON THE GROW!

TIAA would like to thank its member companies for their continued support of the association and involvement in the thermal insulation industry.

## CONTRACTOR

ABSOLUTE INSULATION  
ACUREN GROUP INC.  
ADLER INSULATION (2005) LTD.  
AECON INDUSTRIAL WESTERN INC.  
ALBRICO KAEFER SERVICES LTD.  
ALTAIR CONTRACTING ULC  
AW-NRG INSULATION SERVICES INC.  
BOOK INSULATIONS LTD.  
C.J. METAL ERECTORs LTD.  
CONNELLY INDUSTRIAL INSULATION SERVICES LTD.  
CORNERSTONE INDUSTRIAL LTD.  
DEWAR WESTERN INC.  
ENERTECH SPECIALTY CONTRACTING LTD.  
FULLER AUSTIN INC.  
HALLBOOK ENTERPRISES LTD.  
INSULMAX CONSTRUCTION SERVICES LTD.  
INTER CITY INSULATION LTD.  
JACOBS INDUSTRIAL SERVICES LTD.  
KANDREA INSULATION  
KBR CANADA LTD.  
MATKOVIC CONTRACTING LTD.  
MAVERICK INSULATION AND MAINTENANCE LTD.  
NORTHERN INDUSTRIAL INSULATION CONTRACTORS INC.  
PARK DEROCHIE INC.  
PARKER KAEFER WESTERN LTD.  
PRO INSUL LIMITED  
PRO-TECH INSULATION  
R & M INSULATION LTD.  
SAFWAY SERVICES CANADA INC.  
SILVERLINE INSULATION 2005 LTD.  
THERMAL SYSTEMS KWC INSULATION LTD.  
THOMAS INSULATION INC.  
TRACER FIELD SERVICES CANADA LTD.  
TRI WESTERN INSULATION LTD.  
VERTEX RESOURCE GROUP LTD.  
WESTCAL INSULATION LTD.  
WESTCOR SERVICES LIMITED  
WESTERRA INSULATION INC.  
WESTGATE INSULATION (1993) LTD.  
WESTGLAS INSULATION LTD.

## SUPPLIER

AMITY INSULATION GROUP INC.  
BROCK WHITE CANADA COMPANY  
CROSSROADS C & I DISTRIBUTORS INC.  
IDEAL PRODUCTS OF CANADA LTD.  
INSUL COVERS INC.  
ITW INSULATION SYSTEMS CANADA  
NU-WEST CONSTRUCTION PRODUCTS INC.  
REFLEX MANUFACTURING LTD.  
TEMPRO TEC INC.  
WINROC SPI

## MANUFACTURER

ARMACELL LLC  
ASPEN AEROGELS  
FIRWIN CORP.  
IHC FABRICATION  
INDUSTRIAL INSULATION GROUP, LLC  
JOHNS MANVILLE CORPORATION INC. CANADA  
MANSON INSULATION PRODUCTS LTD.  
PRICE MANUFACTURING CORP.  
SOL THERMAL CONSULTING INC.

## AFFILIATE

NAIT INSULATION PROGRAM  
SAIT INSULATION PROGRAM

## HONOURARY

JOHN BINNINGER	CHUCK JOLICOEUR
DAVID BRAUND	DIETER MOHR
LLOYD BROWN	TERRY MONETTE
KEN CHAN	EUGENE PATRICK
NESTER EWANEK	GARY SADLER
MAURICE EWANEK	OZZIE SONNENBERG
JIM FLOWER	BILL STRICKLAND
GERRY GERMSCHIED	DOUG WILSON
JERRY HANSON	

