

THERMAL INSULATION ASSOCIATION OF ALBERTA

# ANNUAL REPORT

2017



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# OBJECTIVES

1. To promote the consideration and discussion of all matters affecting the insulation industry.
2. To promote cooperation amongst the members on all matters affecting the insulation industry.
3. To interact with and provide facilities for any public or private bodies in matters affecting the insulation industry.
4. To improve and elevate the technical and general knowledge of persons engaged in the insulation industry.
5. To promote excellence in the manufacture, application and installation of all insulation products and materials, together with just and honorable practice in the conduct of business and to suppress malpractice.
6. Thermal Insulation Association of Alberta shall be non-political and non-sectarian.

# MISSION STATEMENT

TIAA's mission is to improve and elevate the technical and general knowledge of the mechanical insulation industry in Alberta, promoting excellence in manufacture, application and installation of all insulation products and materials, with just and honorable practice in the conduct of business.

# 2018 BOARD OF DIRECTORS

## NORTH CHAPTER

### Past Provincial President/Treasurer

Curtis Schoepp – *Adler Insulation (2005) Ltd.*

### President

Mark Trevors – *Kaefer Industrial Services Ltd.*

### Vice President

Pat Pearson – *Book Insulation Ltd.*

### Director

David Reburn – *Brock White Canada ULC*

### Director

Guy Mondor – *Winroc/FBM*

## COMMITTEES

### Alberta Provincial Skills Committee

Paul Blinzer

### Apprenticeship

Regis Sevigny – *NAIT*

Brian Zinter – *SAIT*

### Labour Relations Committee

Ryan Wismer

### Social (North Chapter)

Jason Meikle

### ATCC Representative

Andrew Buchanan

## SOUTH CHAPTER

### President

Murray Wedhorn – *Crossroads C & I Distribution Inc.*

### Vice President

Kelly Archuleta – *All Therm Services Inc.*

### Director

Wheeler Boys – *AW-NRG Insulation Services Inc.*

### Director

Kyle Sippola – *Thomas Insulation*

### TIAC Representative

Mark Trevors

### Social (South Chapter)

Murray Wedhorn

### Marketing and Promotional Committee

Paul Blinzer

### AEEA Representative

Andrew Beliveau

### CCA (Calgary Construction Association)

Sasha Cesto

# 2017 BOARD OF DIRECTORS

## NORTH CHAPTER

### President

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### Vice President

Mark Trevors – *Kaefer Industrial Services Ltd.*

### Director

Pat Pearson – *Book Insulation Ltd.*

### Director

Guy Mondor – *Foundation Building Materials/SPI Insulation Contractors*

## SOUTH CHAPTER

### Past Provincial President/Treasurer

Wheeler Boys – *AW-NRG Insulation Services Inc.*

### Provincial President

Murray Wedhorn – *Crossroads C&I Distribution Inc.*

### Vice President

John Conti – *Nu-West Construction*

### Director

Jeff Semkowski – *John Manville*

### Director

Kyle Sippola – *Thomas Insulation*

# PRESIDENT'S REPORT

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Is it summer yet?!

With a long snowy winter wrapping up (knock on wood) TIAA is gearing up for our summer slumber. I hope to see everyone out at the AGM and Golf tournament before we head out to our gardens, lakes and cabin for the summer months.

We had another successful membership drive this year with a membership of 69 members strong! I would like to remind everyone that a large member benefit is our TIAA Member Insulator Scholarship.

If you have an employee that:

- An registered Alberta apprentice in the Insulator trade who is or was employed by a contractor member of TIAA during, or just prior to their apprenticeship training period and
- Has completed their first, second or third year period of technical training, and be registered in the next period of technical training

then there are most likely eligible for a scholarship through TIAA. Head to the TIAA website, connect with the Board or Jenny Kerr at the TIAA office to find out more information.

It was wonderful to see everyone out at the 2018 Ski Trip this year. Thank you to all those that participated! We've been working hard to keep everyone engaged and high involvement means we can keep putting on top notch events for our members. It was a wonderful way to say goodbye to winter and say hello to old friends.

2017 saw the induction of a pillar of our community, Ron Richards. Ron has been influential in the growth and success of TIAA over several decades. Curtis Schoepp was privileged to be the one to induct him into TIAA's Honorary Members List. Thank you, Ron, for your many years of dedication and comradery and we look forward to seeing you at meeting and social events in the future.

I would like to extend my gratitude to John Conti and Jeff Semkowski who, unfortunately, had to leave our Board this year. Thank you, gentlemen, for your year(s) of service and friendship. To fill these big shoes the Board of Directors has installed Kelly Archuleta into the position of Southern Chapter Vice President and Wheeler Boys into the position of Southern Chapter Director. We're excited to welcome some more young blood onto the Board of Directors... it keeps us other spring chickens' on our feet.

Your Board of Directors is continually looking for new ways to add member value, so if there is anything you would like to see us do, please reach out at any time.

Have a wonderful, happy and safe summer, everyone!

**Murray Wedhorn**  
Provincial President





## THERMAL INSULATION ASSOCIATION OF ALBERTA

### NOTICE OF ANNUAL GENERAL MEETING

**May 31, 2018**

In accordance with clause 5.1 of the TIAA bylaws, please accept this as notice of the 2018 Annual General Meeting, scheduled for 4:30pm on May 31, 2018 at the Sheraton Red Deer Hotel, 3310 50 Avenue.

## AGENDA

**4:00pm – 4:30pm**

Speaker – To Be Announced

**4:30pm – 5:30pm**

Annual General Meeting

1. Call to Order, Proxies Announced and Confirmation of Quorum
2. Motion to Accept the Agenda
3. Approval of the Minutes of the 2017 Annual General Meeting
4. Committee Reports
  - AEEA
  - ATCC
  - Apprenticeship
  - Labour
  - Marketing
  - Skills Canada Alberta
  - Social
  - TIAC
  - Calgary Construction Association
5. Treasurer's Report
6. New Member Plaque Presentations
7. Other Business
8. Adjournment

# THERMAL INSULATION ASSOCIATION OF ALBERTA

## 2017 ANNUAL GENERAL MEETING MINUTES

HOLIDAY INN SUITES • RED DEER, ALBERTA

June 1, 2017

4:30pm

### MISSING

Absolute Insulation  
Acuren Group Inc.  
Aecon Industrial Western Inc.  
Altair Contracting ULC  
Aluma Systems Inc.  
Amity Insulation Group Inc.  
Arrowhead Industrial Insulators Ltd.  
AW-NRG Insulation Services Inc.  
Barrier Insulation Products Ltd.  
Black Gold Insulation Ltd.  
Brock Canada Field Services Ltd.  
Brock Canada Industrial Ltd.  
Brock Canada West Ltd.  
Casman Industrial Construction Inc.  
Concept Insulation  
Connelly Industrial Insulation Services Ltd.  
Dewar Western Inc.  
Edmonton Valve & Fitting Inc.  
Enertec Insulation Ltd.  
Fuller Austin Inc.  
Jacobs Industrial Services Ltd.  
Kandrea Insulation  
KBR Canada Ltd.  
LML Industrial Contractors Ltd.  
Northern Industrial Insulation Contractors Inc.  
Park Derochie Inc.  
Pro - Tech Insulation Services Ltd.  
R & M Insulation Ltd.  
SAIT Polytechnic  
Silverline Insulation 2005 Ltd.  
Skyhigh Canada  
Sol Thermal Consulting Inc.  
Summit Insulation Inc.  
SunnyCorner Enterprises Inc.  
TB Concepts Inc.  
Thermal Systems Industrial Ltd.  
Thermal Works Insulation Inc.  
Tracer Industries Canada Ltd.  
Tri Western Insulation Ltd.  
Westgate Insulation (1993) Ltd.  
Westglas Insulation Ltd.

### IN ATTENDANCE

Adler Insulation (2005) Ltd. *Curtis Schoepp*  
All Therm Services Inc. *Kelly Archuleta*  
Book Insulations Ltd. *Pat Pearson*  
Brock White Canada ULC *Geoff Harrison* *Jeff Pasay*  
*John Kerr*  
Crossroads C & I Distributors Inc. *Troy Davison* *Murray Wedborn*  
*Derek Haun* *John Woodman*  
*Josh Riedyk*  
Foundation Building Materials/SPI *Guy Mondor* *Emilio Suarez*  
Hallbook Enterprises Ltd. *Travis Book*  
Ideal Products of Canada Ltd. *Ted Walsh*  
Integrity Products & Supplier Inc. *Graham Brigham* *Karl Metcalf*  
ITW Insulation Systems Canada *Bo Spellman*  
Johns Manville Corporation Inc. *Jeff Semkowski*  
Kaefer Industrial Services Ltd. *Mark Trevors*  
Knauf Insulation North America *Dave Iervella*  
NAIT Insulation Program *Regis Sevigny*  
Nu-West Construction Products Inc. *John Conti*  
Owens Corning *Colleen Cameron*  
Price Manufacturing Corp. *Dianne Price* *Todd Price*  
Reflex Manufacturing Ltd. *Jason Meikle* *Chris Yatscoff*  
Roxul Inc. *Brent Plume*  
Safway Services Canada ULC *Mike Noel*  
Standard Scaffold and Insulation *Taras Melysh*  
Tempro Tec Inc. *Doug Warnick*  
Thomas Insulation Inc. *Kyle Sippola* *Roman Yosyfir*  
Westcal Insulation Ltd. *Sasha Cesto* *Eric Ludwig*  
Honorary Member *Ken Chan* *Charles Jolicoeur*  
Thermal Insulation Association of Alberta *Jenny Kerr* *James Anderson*  
*Paul Blinzer*

# MAY 2017 MINUTES

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## 1. Call to Order, Proxies Announced and Confirmation of Quorum

C. Schoepp called the meeting to order at 4:33 pm with introductions around the room, quorum was confirmed. No proxies to be announced.

## 2. Motion to Accept the Agenda

Moved by E. Ludwig that the agenda be approved as circulated  
Seconded by T. Walsh  
Carried.

## 3. Approval of the Minutes of the 2016 Annual General Meeting

Moved by D. Warnick the minutes of Thursday, May 26, 2016 be approved as circulated  
Seconded by P. Pearson  
Carried.

## 4. Committee Reports

- **Labour** – Ryan Wismer has provided this report which is in your meeting package
- **Apprenticeship** – Report from Regis Sevigny from NAIT will be circulated and Brian Zinter's report from SAIT is included in your meeting package
- **Marketing** – Paul Blinzer has provided this report which is in your meeting package
- **Social** – Mark Trevors thanked sponsors and touched on the agenda for golf on Saturday. Discussion on a new golf course for the 2018 tournament.
- **AEEA/ATCC** – Eric Ludwig has provided a report and it is in your package
- **TIAC** – Mark Trevors has provided this report which is in your meeting package

TIAC is making a donation to TIAA for the Fort McMurray fire and TIAA will match it, and we are donating to the Salvation Army Alberta Fire Relief.

Mark Trevors asked for a show of hands of who would attend the conference in 2020 in Whitehorse, 19 indicated the would attend and no one was against Whitehorse.

## 5. Treasurer's Report

- **Approval of Reviewed Financial Statements as at Dec 31, 2016**  
Moved by S. Cesto to approve the reviewed financial statement  
Seconded by Brent Plume  
Carried.
- **Approval of the Financial Statements as at April 30, 2016**  
Moved by C. Schoepp to approve the financial statement  
Seconded by Brent Plume  
Carried.

## 6. Appointment of an Accountant for the 2017 Year

Moved by C. Schoepp that the Murray Hunter Professional Corporation be appointed as the accountant for 2017  
Seconded by P. Pearson  
Carried.

## 7. Appointment of Honorary Member

Moved by M. Wedhorn that Bill Book be made an honorary lifetime member  
Seconded by T. Book  
Carried.

## 8. New Members

TIAA welcomed five new members since our 2016 Annual General Meeting:

- Barrier Insulation Products Ltd
- Black Gold Insulation Ltd.
- Enertec Insulation Ltd.
- Pacific Rim Industrial Insulation Ltd.
- Standard Scaffold and Insulation

M. Trevors presented new member plaque to Standard Scaffold and Insulation's Taras Melysh.

## 9. Other Business

No other business to discuss at this time.

## 10. Adjournment

Meeting adjourned at 5:20 pm  
Moved by P. Pearson to adjourn meeting  
Seconded K. Sippola  
Carried.

# TOP APPRENTICE AWARD

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Each year the Apprenticeship and Industry Training (AIT) Board identifies apprentices who scored the highest combined mark during the final period of apprenticeship training for the selection year.

The Top Apprentice Awards honour the apprentices in each trade who achieved the highest overall marks in their final period of training and received strong employer recommendations.

Their employers are then contacted for an employer recommendation. If the employer recommendation complements the combined mark, that apprentice qualifies for a Top Apprentice Awards

Top Apprentice Awards are presented at the annual Apprenticeship and Industry Training Board Awards.

Congratulations to Alberta's Top Apprentice Award recipients and a huge congratulation to TIAA's 2017 Top Apprentice: Jeff Hass - Insulator (Heat and Frost).

Congratulations Jeff!



## LET'S BUILD ALBERTA TOGETHER

### WE ARE ALL BUILDERS!

Hiring the right workers is critical for success and WBF grads are ready to help you achieve your business goals.

WBF is a leader in construction trades training for women providing:

- comprehensive assessment
- skills training
- workplace culture and awareness training

**WE CREATE CUSTOMIZED TRAINING PROGRAMS YEAR-ROUND!**



**WOMEN BUILDING FUTURES®**  
womenbuildingfutures.com

Want to know more?  
Let's talk! Contact our  
Industry Relations Team.

Office: 780 452 1200  
Toll-Free: 1 866 452 1201



## Member Profile

# REFLEX MANUFACTURING LTD.



Locations: Centrally located in Edmonton, Alberta

Key TIAA Reps: Jason Meikle, Chris Yatscoff and Lucille Meikle

Reflex is a manufacturer of Reusable Flexible Insulation Covers for use in the oil and gas, construction, petrochemical, utilities industries and commercial applications. Removable covers are custom built to meet the needs and specifications of its customers and are used to provide heat conservation, personnel protection and freeze protection.

Reflex began as a small division of a regional insulation contractor in 1988, and became incorporated as Reflex Manufacturing Ltd. in 1996 and then operational as a separate and independent company in 1999. Ownership changed gradually from 2000 – 2005, and again very quickly in 2014, under the current structure. Reflex has had strong success by utilizing a high level “Do What It Takes” approach when designing and manufacturing its high-quality covers. Customer service goes beyond getting an order right; developing and providing “system tools” that reduce both field installation time and project management questions has given Reflex’s clients an opportunity for greater profitability. Reflex supplies covers for small and large project work as well for maintenance applications.

Reflex first became involved with TIAA around 2002 when the Heat Loss Auditor course was offered; the NAIMA 3E Plus software came on two 3-1/2” floppy disks. TIAA has brought great opportunities to Reflex in the form of helping to improve the overall use of insulation in the marketplace and from social events for team and customer relationship building. Getting to meet the great people in this Association has given us the ability to get to know our customers, suppliers and even our competitors on a level other mediums cannot. Great friendships have come out of TIAA!

The TIAA ski trip has always been a highlight for Reflex. The years when we filled a bus for the ski trip were always the best; having 50 association members and significant others all packed into a vehicle for 10-12 hours over a weekend has created some very fun times and opportunities. “AC/DC!!”

To find out more about our company and products, please visit our website at [www.reflex.ca](http://www.reflex.ca) or call us at (800) 465 8890.



# GALLERY

## PROVINCIAL WINTER TRIP



# GALLERY

SEMI ANNUAL



## Committee Reports

# APPRENTICESHIP

### SAIT TRAINING REPORT

Starting this fall our program will grow 60% to 122 apprentices. This will be the largest number of apprentices trained since SAIT started offering the training in 2011.

With this growth we'll be adding another instructor to our team. If you or anyone you know is interested please call or email me at the contact information below.

Registration for fall classes will open in May 2018. Encourage your staff to register early as this year we filled quickly to 100%.

If anyone is interested in the Insulator (Heat & Frost) apprenticeship or in a tour of the SAIT campus facilities, please contact me at [brian.zinter@sait.ca](mailto:brian.zinter@sait.ca) or call (403) 774-5258.

**Brian Zinter**  
Academic Chair  
*Insulator and Refrigeration Apprenticeship*  
[brian.zinter@sait.ca](mailto:brian.zinter@sait.ca)  
(403) 774-5258



SAIT is happy to report that for 2018-2019 we're offering the following training dates:

PERIOD	# OF APPRENTICES	START DATES
1st Year	20 + 14	Dec 3, 2018 Mar 25, 2019
2nd Year	14 + 14 + 20	Aug 27, 2018 Mar 25, 2019 May 13, 2019
3rd Year	20 + 20	Oct 15, 2018 Feb 4, 2019

## Committee Reports

# APPRENTICESHIP

## NAIT REPORT



### NAIT trains future hopefuls

NAIT trains Stuart Olson potential apprentices in a joint effort using the first installment of NAIT Insulator awareness course. This course prepares the candidates in the awareness, responsibilities and expectations required to be an insulator in our industry. The training prepares the candidates to be employable on sites where he/she will be asked to apply and work safely with insulation materials. The training was in conjunction with Stuart Olson's training requirement for new employees.

This course has the ability to be modified to our client's needs. The candidates get a completion certificate, are prepared to do insulator work in our industry.

For more information and schedule a training contact NAIT corporate and international training at [780.378.5044](tel:780.378.5044) or [CITtraining@nait.ca](mailto:CITtraining@nait.ca).

NAIT scheduled apprentice training for the NAIT 2018-2019 school year

### First Year

August 27 – October 12, 2018

October 15 – November 30, 2018

December 3 – February 1, 2019

March 25 – May 10, 2019

### Second Year

August 27 – October 12, 2018

December 3 – February 1, 2019

April 10 - May 26, 2017

May 29 – July 14, 2017

May 13 – June 28, 2019

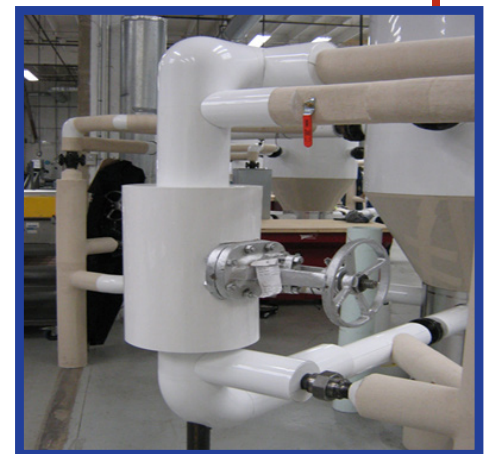
### Third Year

October 15 – November 30, 2018

February 4 – March 22, 2019

March 25 – May 10, 2019

May 13 – June 28, 2019

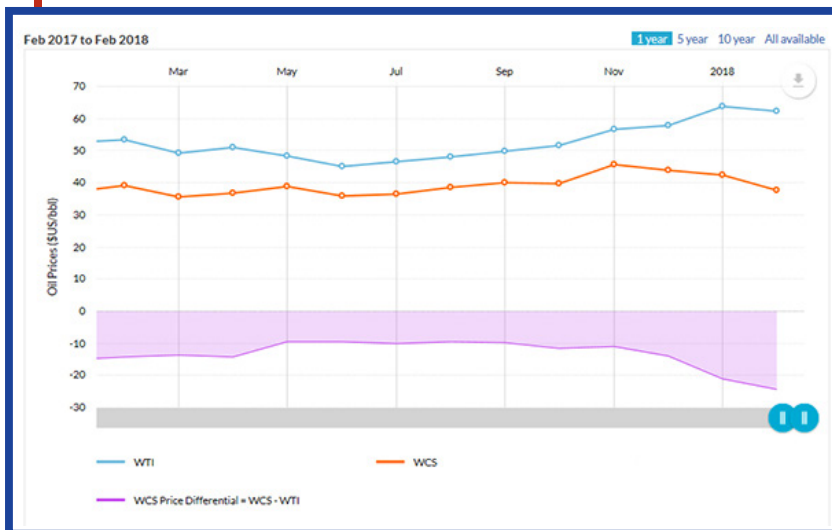


## Committee Reports

# LABOUR

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Below is the YOY performance of WTI & WCS which, as we know, is a leading indicator of the annual spending decisions of our Oilsands Owners.



Over the past ~12 months, the WTI & WCS crude oil prices have remained relatively steady helping our industry to stabilize positively impacting the spending of our Oilsands Owners resulting in more of our membership returning to work.



## Committee Reports

# LABOUR

.....

Over the past ~12 months, the WTI & WCS crude oil prices have remained relatively steady helping our industry to stabilize positively impacting the spending of our Oilsands Owners resulting in more of our membership returning to work.

Below are a few Projects to watch in 2018:

- **Trans Mountain Pipeline Expansion:** Kinder Morgan Canada will spend the first part of 2018 working on permitting to enable full levels of construction spending on the \$7.4-billion Trans Mountain Pipeline Expansion project. The 890,000 bbl/d expansion of Trans Mountain service from Alberta to Burnaby was previously expected to begin construction in September 2017 but has encountered challenges receiving required permits.
- **Inter Pipeline Heartland Petrochemical Complex:** Inter Pipeline was given the go-ahead for construction of a \$3.5-billion petrochemical facility that will convert approximately 22,000 bbls/d of propane into 525,000 tonnes per year of polymer grade propylene. Inter Pipeline says it has completed early civil work at the site in preparation for facility construction activities in early 2018. The complex is expected to be operational in late 2021.
- **Kirby North Phase 1:** In November 2016 Canadian Natural Resources became the first company to restart development of an oilsands growth project that was put on hold during the current downturn.
- Construction is currently underway on the 40,000 bbl/d Kirby North SAGD project, an expansion to the 40,000 bbl/d Kirby South facility, which started operating in late 2013. Kirby North will be targeted to deliver first steam-in in 2019 with first oil targeted in 2020. At the time of restart, Canadian Natural said that approximately \$700 million of project capital had been invested to-date, with the remaining project costs targeted to be approximately \$650 million, more than \$100 million less than originally expected.
- **Cenovus Energy Christina Lake Phase G Construction** is currently underway on a project to expand production capacity at Cenovus Energy's Christina Lake in situ oilsands project from 210,000 to 260,000 bbls/d. Construction on Christina Lake Phase G was restarted in December 2016 after being suspended in late 2014 due to the oil price collapse. The company expects the capital cost of the project to be 50 percent less than the last expansion of Christina Lake, Phase F, with a go-forward estimate of between \$650 million and \$700 million. First oil is expected in the second half of 2019.

- Imperial Oil Kearl debottleneck says that in 2018 work will be underway on a \$550-million debottleneck project at its Kearl oilsands mine. The \$550-million project is expected to increase design capacity of the facility from 220,000 to 240,000 bbls/d. This will be accomplished by adding supplemental crushing capacity to create an offset for when the project has equipment downtime, the company says.

North West Redwater (NWR) Partnership project is progressing towards completion of its construction phase beginning to Operate units within the project. Below is a project progress update;

- NWR's Sturgeon Refinery construction progress continues with top quartile safety statistics project-to-date. With construction now greater than 99% complete, the focus continues to progress from mechanical completion toward safe commissioning, start-up and operations. Commissioning and Start-Up (CSU) personnel have taken control of all areas of the refinery with the exception of Unit 40, with Personal Protective Equipment such as fire-resistant coveralls, and a CSU-specific work-permitting process established to reflect the presence of hydrocarbons in the refinery. The construction workforce continues to trend downward. NWR's operational staff and contract personnel, continue with their operational readiness activities and training for a safe and efficient start-up, all the while reinforcing the focus for all site personnel on Safety In Transition and Operational Readiness Reviews.

Stay tuned for the next Labour Report and if you have any suggestions on topics or improvement opportunities, do not hesitate to send them my way.

Ryan Wismer  
Pentair (Tracer Canada)  
[Ryan.wismer@pentair.com](mailto:Ryan.wismer@pentair.com)



# MARKETING & PROMOTIONS

.....

The new year is upon us with the expectation of many great things to come. The price of oil is up, the economy is moving forward, everyone is working, it looks like a good year to come.

I attended a career fair at James Fowler High School on March 7, 2018 where I met with many students interested in seeking a career in Mechanical Insulation. John Conti of Westcal Insulation Ltd. was also there to help and offered insight and advice for the students looking to get into the trade.

I also attended the Career Fair at Father Lacombe High School on March 20, 2018 where I met with more students also looking for a career in the trades. Phil Poirier of the Insulator's Union Local 110 was also there to help talk to students about careers in the Mechanical Insulation Trade.

The Skills Alberta event will be from May 30 to June 1, 2018 where thousands of students will swarm the halls of Northlands Expo Center to explore and experience opportunities in the trades. All events are free of charge with the opening ceremonies starting on May 30 at 7:00 pm, with Day 1 on May 31, Day 2 on June 1 and the closing ceremonies at 6:30 pm. For the Mechanical Insulation Trade, we have our competitors chosen and volunteers in place to extol the virtues of a career in our trade.

I have been in touch with Dan Olsen at Careers, The Next Generation in Calgary, and they are promoting the trades at the high school level and have extended an invitation to TIAA to attend these events. He also directed me to Janice Laurence-Harper, at Careers Edmonton, to do the same in Edmonton. I will keep you posted on the results.

The AEEA Conference will be May 16 and 17, 2018 at the Grey Eagle event Center in Calgary. This event will bring you a line up of successful industry leaders who will deliver inspiring keynote presentations. TIAA will have a booth set up at this event and I, along with Steve Clayman, will be manning the booth to answer questions and enlighten the crowds with information on Mechanical Insulation. Anyone wishing to help or attend the conference contact Jenny with your request.

If you have any questions or comments, please let me know.

**Paul Blinzer**  
Promotional Director



## Member Insulator Scholarships

The Thermal Insulation Association of Alberta has a member scholarship program in place designed to recognize and support those first, second and third year apprenticeship students employed by current TIAA member companies. In recognition of the hard work undertaken by the students in the NAIT and SAIT Thermal Insulator Apprenticeship Program and in order to help them achieve their maximum potential without being hindered by financial hardships, TIAA offers a number of scholarships every year, ranging from \$1,200 to \$2,000.

### DEADLINE & ELIGIBILITY

Scholarship applications are accepted for review by the scholarship committee based on submissions received by March 31, July 31 and November 30 and applications must be submitted within 6 months of students finishing their last course.

Some of the other eligibility criteria is as follows and is subject to change at any time.

Applicants must:

- Be a Canadian and an Alberta resident.
- Be a registered Alberta apprentice in the Insulator trade who is or was employed by a contractor member of TIAA during, or just prior to their apprenticeship training period.
- Have completed their first, second or third year period of technical training, and be registered in the next period of technical training.
- Demonstrate their financial need.
- Submit a 100-word summary along with any other requirements on the application form.
- Have their employer complete the *Employer Recommendation and Certification* as outlined in the application.
- Submit a NAIT/SAIT transcript of marks or copy of government confirmation letter of marks that is sent to all apprentices upon completing a technical training term.

### SELECTION PROCESS

Applicants will be selected on a combined evaluation of the eligibility criteria and information required and submitted in the application. Class attendance and attitude may also be included in this evaluation.

THERMAL INSULATION  
ASSOCIATION OF ALBERTA  
MEMBER  
INSULATOR  
SCHOLARSHIPS



# 2017 MEMBERS

## AFFILIATES

NAIT Insulation Program  
SAIT Polytechnic

## CONTRACTORS - OPEN SHOP

Arrowhead Industrial Insulators Ltd.  
AW-NRG Insulation Services Inc.  
Black Gold Insulation Ltd.  
Brock Canada Field Services Ltd.  
Concept Insulation Inc.  
Connelly Industrial Insulation Services Ltd.  
Enertec Insulation Ltd.  
Hallbook Enterprises Ltd.  
Kandrea Insulation (1995) Ltd.  
Northern Industrial Insulation Contractors Inc.  
Silverline Insulation 2005 Ltd.  
Standard Scaffold and Insulation  
Thermal Systems Industrial Ltd.  
Thomas Group Inc.  
Tri Western Insulation Ltd.  
Westcal Insulation Ltd.  
Westglas Insulation Ltd.

## CONTRACTORS - UNION

Absolute Insulation  
Acuren Group Inc.  
Adler Insulation (2005) Ltd.  
Aecon Industrial Western Inc.

Altair Contracting ULC  
Aluma Systems Inc.  
Book Insulations Ltd.  
Brock Canada Industrial Ltd.  
Brock Canada West Ltd.  
Casman Industrial Construction Inc.  
Dewar Western Inc.  
Fuller Austin Inc.  
Jacobs Industrial Services Ltd.  
Kaefer Industrial Ltd.  
KBR Canada Ltd.  
LML Industrial Contractors Ltd.  
Park Derochie Inc.  
Pro-Tech Insulation Services Ltd.  
R & M Insulation Ltd.  
Safway Services Canada ULC  
Skyhigh Canada  
Summit Insulation Inc.  
SunnyCorner Enterprises Inc.  
Thermal Works Insulation Inc.  
Tracer Industries Canada Limited  
Westgate Insulation (1993) Ltd.

## MANUFACTURERS

Ideal Products of Canada Ltd.  
ITW Insulation Systems of Canada  
Johns Manville Canada Inc.  
Knauf Insulation North America  
Owens Corning  
Price Manufacturing Corp.  
Roxul Inc.

Sol Thermal Consulting Inc.  
TB Concepts Inc.

## SUPPLIERS

All Therm Services Inc.  
Amity Insulation Group Inc.  
Barrier Insulation Products Ltd.  
Brock White Canada ULC  
Crossroads C & I Distributors Inc.  
Edmonton Valve & Fitting Inc.  
Foundation Building Materials / SPI  
Integrity Products & Supplier Inc.  
Nu-West Construction Products Inc.  
Pacific Rim Industrial Insulation Ltd.  
Reflex Manufacturing Ltd.  
Tempro Tec Inc.

# 2017 MEMBERS

## HONOURARY MEMBERS

Bill Book

David Braund

Lloyd Brown

Ken Chan

Maurice Ewanek

Nester Ewanek

Jim Flower

Gerry Germscheid

Jerry Hanson

Bill Haun

Charles Jolicoeur

Ron Martineau

Dieter Mohr

Terry Monette

Eugene Patrick

Ron Richards

Gary Sadler

Ozzie Sonnenberg

Bill Strickland

John Warning

Doug Wilson

## IN MEMORIAM

Johann "John" Binninger

January 30, 1929 - November 21, 2017 (age 88)



Reginald David "Reg" Frew

March 12, 1936 - March 2, 2018 (age 81)



James "Jim" Weisgerber

September 15, 1948 ~ December 16, 2017 (age 69)



# 2018 TIAA MEETING & EVENT DATES

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**2018 Annual General Meeting** May 31, 2018 - 3:30 pm  
Sheraton Red Deer Hotel  
3310 50 Avenue  
Red Deer, AB

**2018 Golf Tournament** June 1, 2018 - Registration 7:30 am  
River Bend Golf Course  
Red Deer, AB

**2018 Annual TIAC Conference** September 7 - 10, 2018  
Fairmont Banff Springs  
Banff, AB

**North Chapter Meeting** Tuesday, September - TBD, 11:30 am  
Sandman Hotel  
17635 Stony Plain Rd,  
Edmonton, AB

**South Chapter Meeting** Thursday, September - TBD, 7:30 am  
Gusto's Restaurant  
28-7003 30 St SE  
Calgary, AB

**North Chapter Social** October - Details TBD

**South Chapter Social** October - Details TBD

**Semi Annual & Elections** Friday November 9, 2018, - 4:00 pm

**Spousal Event** Friday November 9, 2018,  
Cocktails start at 6:00 pm  
Speaker: Chief Economist  
of ATB Financial



# TIAC ACIT

**Thermal Insulation Association of Canada**  
*The Voice of The Mechanical Insulation Industry*

**Association Canadienne de l'Isolation Thermique**  
*La voix de l'industrie de l'isolation mécanique*



## 56th Annual TIAC Conference

**Banff, AB**

**September 7-10, 2018**

### REGISTRATION IS OPEN!

To register online visit [tiac.ca](http://tiac.ca). Or download the registration form and return to the TIAC Office by email, [info@tiac.ca](mailto:info@tiac.ca), or fax, 613.729.6206.

Visit the Conference website for the full schedule.

Register by **June 1, 2018** and be entered into a draw for a FREE registration to the 2019 TIAC Conference in Montreal, QC

### HOTEL RESERVATIONS

A block of rooms has been reserved at **The Fairmont Banff Springs Hotel** at a special Conference rate of **\$289 plus a \$12 resort fee per night**. Online booking can be done at <https://resweb.passkey.com/go/tiacthermalinsulation>. You can also call The Fairmont Banff Springs at 1.866.540.4489 to make your reservation and state that you are with the 2018 TIAC Annual Conference.

The room block will be available until August 6, 2018. After that time, we cannot guarantee that you will be able to get a room or the conference rate.

**REMINDER:** It is tourist season all year round in Banff, so we recommend that you book your room at the Fairmont as early as possible. Non-Conference rooms are currently booking at over \$700 per night.

### TIAC is offering the Insulation Energy Appraisal Program!

Don't miss out on this exclusive pre-Conference training opportunity! September 6-7 at the Fairmont Banff Springs Hotel. Download the registration form at [tiac.ca](http://tiac.ca). Space is limited to 30 participants so don't miss out!

# THERMAL INSULATION ASSOCIATION OF ALBERTA

# INSULATION QUARTERLY

## ADVERTISING OPPORTUNITIES

An advertisement in **INSULATION QUARTERLY** confirms your support of the insulation industry and promotes your business and services to a readership of more than 300.

### Ad Rates

- \$250 for business card
- \$500 for 1/4 page
- \$750 for 1/2 page
- \$1,250 for full page

### Quantity Discounts

- 10% quantity discount for advertisers who purchase two or three ads
- 20% quantity discount for advertisers who purchase four or more ads

### FILE FORMATS

Preferred file formats: press optimized Adobe pdf; tif or jpg at 300 dpi resolution; Adobe Illustrator EPS or AI file (please ensure all text is saved as outlines). With the exception of the full page option, ad layouts are horizontal (landscape) orientation. Submit files to [info@tiaa.cc](mailto:info@tiaa.cc).

### Publishing Schedule

Please choose the issues in which you would like to advertise:

- Spring (mid-April distribution)
- Annual Report (mid-May distribution)
- Fall (mid-October distribution)
- Winter (mid-January distribution)

Advertisement(s) Required	Cost	Quantity		
1/8 Page	\$250.00	X	=	_____
1/4 Page	\$500.00	X	=	_____
1/2 Page	\$750.00	X	=	_____
Full Page	\$1250.00	X	=	_____
		Subtotal	=	_____
		Subtract 10% for 2 or 3 ads	=	_____
		Subtract 20% for 4 or more ads	=	_____
		5% GST	=	_____
		<b>Total</b>	=	_____

Enclosed is a cheque in the amount of \$ , payable to TIAA

Cheque to follow (for fax orders)

Please charge my credit card as follows:  Visa  MC  American Express

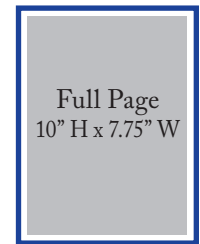
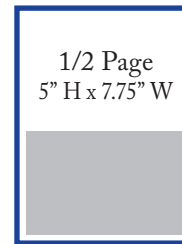
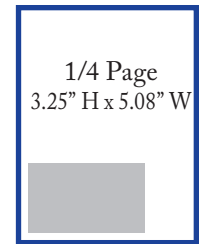
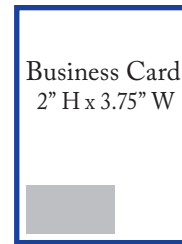
Credit Card Number: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

CSV: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_



All prices are based on client-supplied digital artwork. Design services such as ad layout and copy writing are available at competitive rates.

**Deadline for each issue is the last Friday of the previous month.**

### Online Orders

<https://securegs.com/tiaa>

### Fax Orders

Fill in the order form and fax to 403-244-2340.

### More Information

Jenny Kerr  
403-244-4487  
[info@tiaa.cc](mailto:info@tiaa.cc)

# SPONSORSHIP OPPORTUNITIES

Interested in doing the same, while also increasing your profile with the TIAA membership? Three corporate sponsorship levels are available, Gold, Silver and Bronze, and sponsor benefits include complimentary advertising in this very newsletter, logo recognition in the annual report and on the website, recognition at TIAA events, and complimentary registration to the annual TIAA golf tournament. For further details, or to sign your organization up for a corporate sponsorship, please contact the TIAA office at (403) 244-4487, or [info@tiaa.cc](mailto:info@tiaa.cc). Please note, event-specific sponsorships are also an option! Let us know what fits best for your company!

## CORPORATE SPONSORSHIP OPPORTUNITIES

### Gold Level

- Includes*
- Logo Recognition on the TIAA Home Page as well as on screen at events
  - Golf Hole Sponsor Package & four registrations
  - Full page ad in **INSULATION** QUARTERLY

**\$3,500**

### Silver Level

- Includes*
- Logo Recognition on the TIAA Home Page as well as on screen at events
  - Golf Hole Sponsor Package & three registrations
  - Half page ad in **INSULATION** QUARTERLY

**\$2,500**

### Bronze Level

- Includes*
- Logo Recognition on the TIAA Home Page as well as on screen at events
  - Golf Hole Sponsor Package & two registrations
  - Quarter page ad in **INSULATION** QUARTERLY

**\$1,500**

## EVENT SPONSORSHIP OPPORTUNITIES

### Semi – Annual Informational Booth

- Includes*
- Personal area with table to display banners, info and other promotional material
  - Access to the membership for 30 minutes during cocktails to chat with them about your product and company
  - Logo Recognition on the Home Page and Event Page on the TIAA website
  - Logo Recognition in all event material
  - Recognition at event
  - Logo Recognition in **INSULATION** QUARTERLY

**\$450**

### Wine Sponsorship

- Includes*
- Sponsor specific personalized wine labels on all bottles that will be placed on dinner tables and served during event
  - Logo Recognition on the Home Page and Event Page on the TIAA website
  - Logo Recognition in all event material
  - Recognition at event
  - Logo Recognition in **INSULATION** QUARTERLY

**\$300**

### Appetizer Sponsorship

- Includes*
- Sponsor specific personalized tent cards placed on all appetizer trays being passed during cocktails
  - Logo Recognition on the Home Page and Event Page on the TIAA website
  - Logo Recognition in all event material
  - Recognition at event
  - Logo Recognition on the in **INSULATION** QUARTERLY

**\$150**

### Chapter Event Sponsor

- Includes*
- Two registrations to event
  - Logo recognition on TIAA website
  - Event notice recognition for the chapter event
  - Logo recognition in **INSULATION** QUARTERLY

**\$750**

# CONTACT TIAA

**Courier Address**

600, 900 - 6 Avenue SW  
Calgary, Alberta  
T2P 3K2

**Mailing Address:**

PO Box 4091, Station C  
Calgary, Alberta  
T2T 5M9

**Phone:** (403) 244-4487

**Fax:** (403) 244-2340

**Email:** [info@tiaa.cc](mailto:info@tiaa.cc)



**Associations Plus Inc.**

PERFORMANCE PLUS COMMITMENT